

# Elite Hostess Club

How to use recognition to motivate your Hostess to achieve more





## ELITE HOSTESS CLUB

Checklist

by Lynn Bardowski



66 Recognition is a powerful tool to drive your online party results!

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SET A GOAL
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What is the goal? Aim high!

• Know your numbers: If your average party sales are \$400 your Elite Hostess Club should be at least \$500+ in sales

### **DEFINE BENEFITS**

Benefits can include:

- Recognition \_\_\_\_\_
- Prize drawings\_\_\_\_\_
- Invite to special VIP event (in-person, virtual or both)\_\_\_\_\_
- Year-end Holiday gift\_\_\_\_\_\_

### CREATE CONTENT

Recognize what you want repeated

- Facebook Page: Elite Hostess Club custom album to feature top hosts and the products they received
- Facebook Group: Go live monthly in your VIP Group to recognize top Hosts and do random prize drawings. Feature top Hosts on your Group cover photo
- Facebook Live: Interviews and Q & A's with top Hosts
- Party Packet: include an Elite Hostess Club Certificate
- Facebook and Instagram: recognize Elite Hosts and give them shout outs. Use apps like Canva and Wordswag to create graphics consistent with your personal brand

### COMMUNICATE THE PLAN

Use the Hostess coaching checklist and coach your Host to go for more!

- Review Elite Hostess Club benefits at time of booking
- Remind your Hostess how close she is to "getting in the club!" & update her plan
- Set a specific post-party action plan for success that includes sales and bookings

# •CERTIFICATE OF AWESOMENESS •

This is to certify that

Elite Hostess Club

who goes above and beyond to rock her party! is a magnificent, and overall awesome Hostess